

# 10 REASONS TO CHOOSE MEROLA TILE

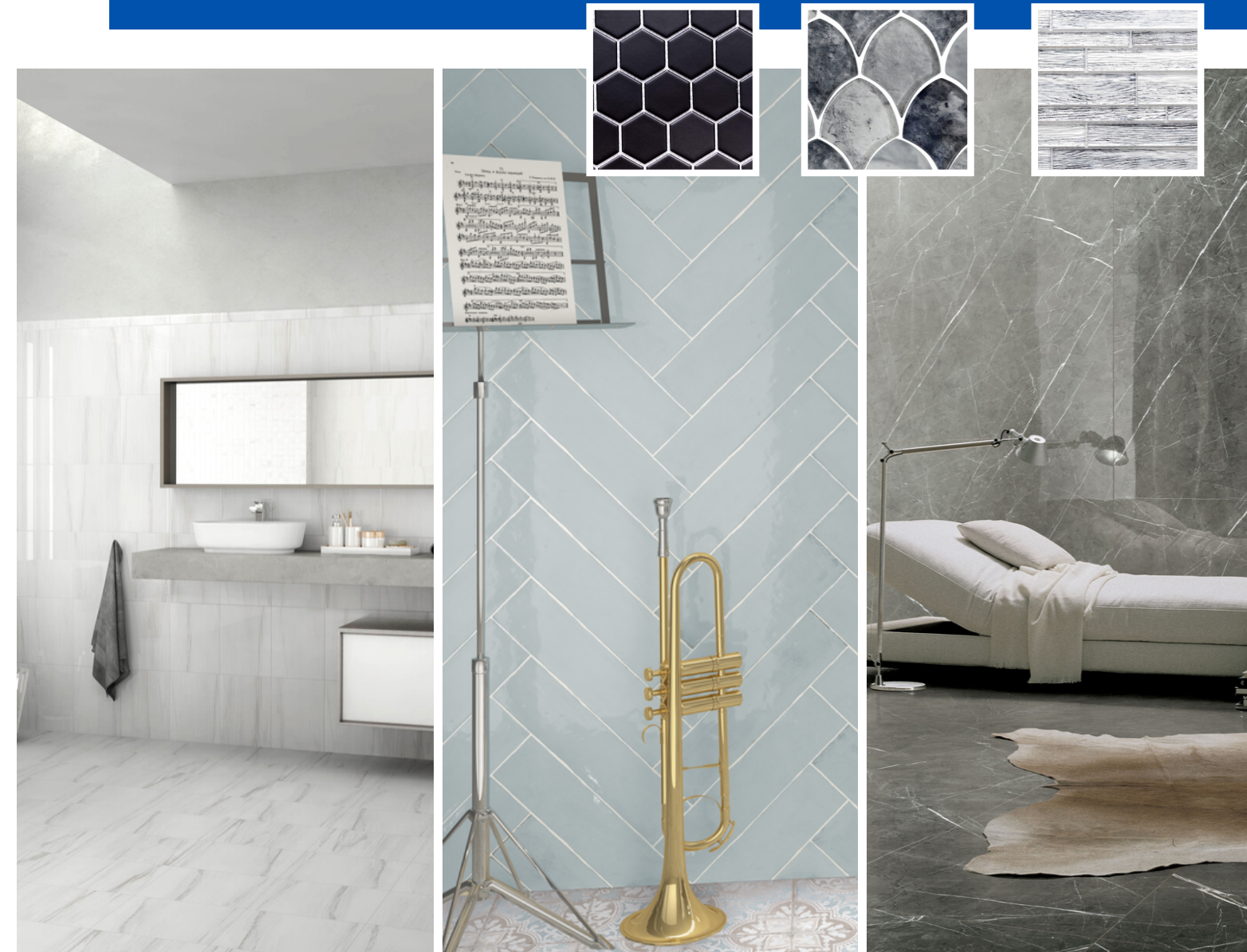
- ✓ **EXPERIENCE** - We have the experience you can trust. We have been in business for over 30 years and are continuously improving and finding ways to serve you better.
- ✓ **SERVICE** - Merola Tile's dedicated Customer Service Team offers second-to-none first class service, and we are committed to providing you with 100% customer satisfaction.
- ✓ **QUALITY/VALUE** - Merola Tile offers excellent values on the world's finest quality ceramic, porcelain, and glass tiles.
- ✓ **SELECTION** - Merola Tile offers one of the largest selections of ceramic, porcelain, and glass tile. We continuously update our product lines to assure you the best selling and latest collections of tiles to meet today's styles and trends.
- ✓ **INVENTORY** - Merola Tile is one of the largest tile importers and carries deep levels of inventory on hand and is ready to ship anywhere throughout the United States.
- ✓ **DISPLAYS** - Our 100% rebatable vignette program is just another way of us helping you to design a beautiful showroom to keep you ahead of the competition.
- ✓ **FREE SAMPLES** - We employ one of the largest Sample Board departments in the industry, to provide you fast turnaround with the latest tile samples to present to your customers and to close the sale.
- ✓ **FLEET** - Our fleet of eight trucks ensures timely delivery within the 100 mile radius of New York City.
- ✓ **ONE STOP SOURCE** - Merola Tile stocks all of the accessories you need to complete any project including glass tiles, setting materials, colored grouts, caulking, tools, saddles, corner soap dishes, and more.
- ✓ **TRUST** - "We Care" and always "Put Our Customers First" and operate with a "Sense of Urgency"
- ✓ **BOTTOM LINE - WE DELIVER!**



HELPING OUR CUSTOMERS SUCCEED SINCE 1988

*Partner with Merola and Prosper*

## CHOOSE MEROLA AND BUILD YOUR BUSINESS





THE SPECIALISTS AT MEROLA TILE HAVE SEARCHED HIGH AND LOW AROUND THE WORLD TO FIND THE FINEST PORCELAIN, CERAMIC, AND GLASS TILE TO SUIT OUR CUSTOMERS' NEEDS AND TASTES. MEROLA TILE HAS BEEN THE PREEMINENT NATIONAL DISTRIBUTOR OF THE WORLD'S MOST SOUGHT AFTER PORCELAIN, CERAMIC, STONE AND GLASS TILE PRODUCTS IN THE LATEST STYLES AND TRENDS FOR OVER 30 YEARS.

OUR PASSION IS TO HELP BRING YOUR CUSTOMERS' HOMES AND BUSINESS SPACES TO THE NEXT LEVEL OF SOPHISTICATION, INSPIRING DESIGNS FOR EXCEPTIONAL KITCHENS AND BATHS WITH OUR HANDPICKED SELECTIONS.

## WE DELIVER WHATEVER IT TAKES TO HELP YOU GROW YOUR BUSINESS AND PROSPER

### ◆ Dedicated Sales Representatives

Merola Tile takes pride in delivering outstanding customer service. You will have a dedicated sales representative that calls on you frequently and works with you personally to understand your business needs. We supply you with whatever it takes to help your business grow and succeed. You can depend upon the personal relationship and exceptional service your business deserves.

### ◆ Sales and Marketing Materials to Ensure Your Continued Success

Merola Tile provides you with the tools you need to succeed. Take advantage of our flexible Tile Sample Program and our 50%-Off-Vignette program and enhance the beauty and design of your showroom. You'll attract and improve your customer's experience while raising your profit margins. We'll customize display wing rack systems and sample board crib systems to suit your business needs and provide you with the best selling tiles available. All display systems are offered with a 100% rebate, based on sales.

### ◆ Depth of Product and Inventory

Offering a huge selection of wall and floor products, Merola Tile has one of the deepest inventories in the industry, maintaining more than three million square feet of tile at our headquarters in Amityville, New York.

## OUR ASSURANCE TO YOU

### ◆ We Deliver

We run our business based on these two words: "We Deliver" We know our reputation and the reputation of our customers are based on the ability to deliver fine quality in tile on time. Our fleet of eight delivery trucks assures you on time delivery that you can depend on.

### ◆ Service Guarantee

At Merola Tile, we are proud of our high standard of customer service ensuring that every aspect of your order goes smoothly. If there are questions or concerns, our management team is always available to respond quickly to your requests. When it comes to your needs, we operate with a SENSE OF URGENCY.

### ◆ One Stop Source

Merola Tile supplies everything you need to be your one stop source, with quality ceramic, porcelain, stone and glass tiles, as well as adhesives, thinset, grouts, corner soap dishes, marble saddles tools, and more.

